

Endowment to help Clinic into the Future

The Road to Sustainability is Paved with Your Generosity

In introducing our mission to new people or potential donors, one of the first questions to surface is how we intend to sustain the new clinic. In addition to a faithful core of patrons and a dedicated donor base who contribute funding in support of our mission, we have a number of churches, groups and small business owners who contribute funds on an annual basis. Likewise we have contributors from various parts of the US who provide in-kind goods and services.

However, the most effective vehicle for sustainability is through endowment funding. SATC has created an endowment, but not yet funded it. The projected build-up and target is \$6.0 MM.

A cash gift from the heart or a gift that “keeps on giving” like a charitable trust or will can benefit you as well as SATC. You can be secure in knowing that you have made it possible for the poorest of the poor, in one of the most medically underserved regions of Honduras, to begin to understand what dependable healthcare and reliable supply of medications means to their daily quality of life. Through our endowment, you can also pay tribute to family and loved ones by making a gift “honoring” or “memorializing” them. And since all gifts to our organization are tax-deductible, the contribution has an added advantage of reducing your taxable income.

Your contribution will purchase medicines for the sick, dental care for those who dare not smile, services for the lame, visually and hearing impaired and clean water for the thirsty. Knowing that your gift can alter or transform someone’s life, in a part of the world where opportunities are limited and imagination is stifled by the harsh realities of being caught up in the cycle of poverty, is the most fulfilling, rewarding aspect of gifting to SATC.

SATC is committed to providing the resources and building the infrastructure for the MA clinic to attend to the health needs of the more than 14,000 patients who have already sought treatment at that facility during the past 18 months. Your gift can leave a legacy of caring for their future. Every gift, large or small, makes a difference in the lives of our patients.

Overseeing the endowment is a four-member investment committee and a financial advisor. The endowment is administered through Citibank. In investing the funds for use in perpetuity, the goal is to first honor the donor’s request and expectations, and secondly, to make the money work, preserving principle, growing it and using the designated portion of the interest generated each year to cover the expenses of running the clinic.

Those interested in making gifts or participating/contributing to the endowment should an e-mail to Pat McFadden at Patrick.k.mcfadden@smithbarney.com for more information.

Sustainability Critical to Clinic Survivability

MA clearly grasps the concept of sustainability, having demonstrated that they could pay for 20% of clinic operating expenses during the first year of operations by collecting a small fee for service from some patients living in the area as well as from local residents who have the

financial means to pay full fare at a private physician's clinic, but because of convenience, wish to utilize the services of our clinic. These patients in effect subsidize a portion of the treatment and medications for those lacking in financial resources.

As our clinic grows, there will be opportunities for job creation and the establishment of small enterprises. It is expected that anyone receiving a job, micro- enterprise loan or benefiting from economic development from the clinic will be expected to contribute a small percentage of their earnings in gratitude back to help sustain clinic services.